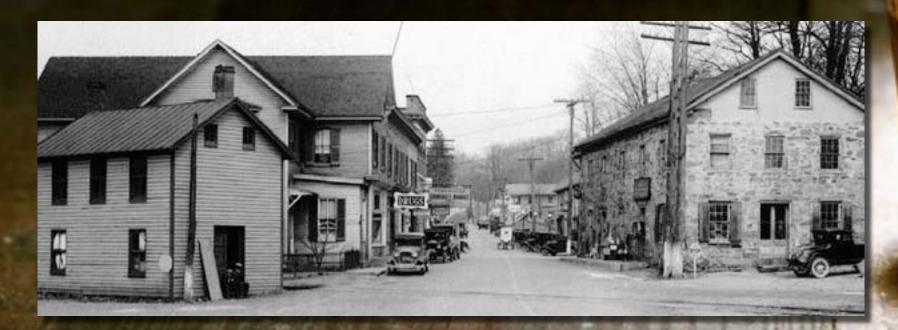
Patapsco Distilling and Historic Sykesville



Outline

- The Path To Sykesville
- The Path Through Sykesville
- Renovating a Historic Building
- Embracing the History of the Building
- Utilizing the History of Sykesville
- Take-Aways From My Experiences

The Path To Sykesville

- The original business plan did not include any type of historical location
- Meeting with the Sykesville Economic Development Coordinator
 - The space I was looking for was 2x bigger than current building
- Meeting with the Town Manager (lol)

Downtown Sykesville Connection

A Likely Story Bookstore

FIRST BUILDING

Oklahon

bbleCt

Oktahoma Ave

The French Twist Cafe^{tosky Rd}

Hair by Samsara

Baldwin's Station

Patapsco Distilling Company

E W Beck's Pub

Sykesville Pottery and Art Center

Farm & Home Services

South Branch Parabaco River

River Rd

Ava Wanas Montessori School

32

Sollege Ave

South Branch Palapscon Second Building

South Branch Patapsco River

South Branch Park

Sandosin

Indosky Rd

fellor Ale

The Path Through Sykesville

- Modifying the "Conditional Uses" in the zoning
 - Thank you Lyon Distilling
- Applying the "Conditional Use" to my building
 - Standing Room Only
- Modifying and Applying took 7 months away

Renovating a Historic Building

- Second floor had to be leveled and supported
 - Five inches up
 - New support beams
 - More new support beams
- ADA compliance
- Second floor, secondary egress nightmare
- Hint for Success Hire an Architect with Historical Experience... Ver Expensive... No Landmines

Embracing the History of the Building

- Oldest building in the town
 - Original beams hand hewn
 - 2nd floor beams cut marks
- Built in 1835 by the Owings family (of Owings Mills)
- 2nd fire department for the town
 - Found items
 - Pictures
- Parish House for St. Barnabas
 - Door sign
 - Visit from church members

AP OF CARROLL COUNTY, M ♦ - + C ¥ % ARTENET'S and. 1862 S.T.C. Brown James George . Lewis Scriv MrsSullivan RUN Presby Ch WmC.Polk & Seminary . Mrs.Scri Mrs Simpson Josiah Brown . Col.C.W. Hood Chas Ludgurter Wesley Brown Prof Baer Dean . Jn: D.Mitchell Rich Garnes ThosLee Z. Brown JBern Part Mrs Gaither GAITH ■., Yore STavern DOwens JGeorge Augustus Hob ermand Schultz Henry Shipley .In? Short Z.M.Waters whesville Hotel Bla Soln Grove SIDING Win P.Gorsuch "Grimes a & P.O. Stoddard Stoddard ST Walker ST Walker Chr 117 The Arringto Warfield Galls Ibalim Salomon Grove Austin t& Saw Mill. Esthes & Stoddard WMills . .JWTSson West L J.T.Forsoth D'DHewett A. Mrs Thompson . Vapoleon Welsten

Boards came from a Watermill

Hand hewn beam

Parallel saw lines are indicative of a watermill...

Most likely, the wood came from the sawmill in the town of Oakland Mill... Free T-Shirt to the first person tell me where town of Oakland Mill is located...



Utilizing the History of Sykesville

- Original deed/bill of sale for the land Sykesville is built on
 - William Paterson to George Patterson
- Gettysburg Connection
- Napoleon Bonaparte Connection
- Future distilled spirits will have names tied to Sykesville history
 - Rum
 - Bourbon

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Gettysburg Connection

- A factor to the Confederate loss at Gettysburg was the tardiness General Jebb Stewart
- He was late to the battle because he was raiding Sykesville & the surrounding area.
 - He burned 2 bridges, ripped up railway and cut telegraph wires
 - My building was there...



Jérôme Napoléon Bonaparte



Jérôme Napoléon Bonaparte "Bo"

H MARKE

Take-Aways From My Experiences

• To the Start-Up

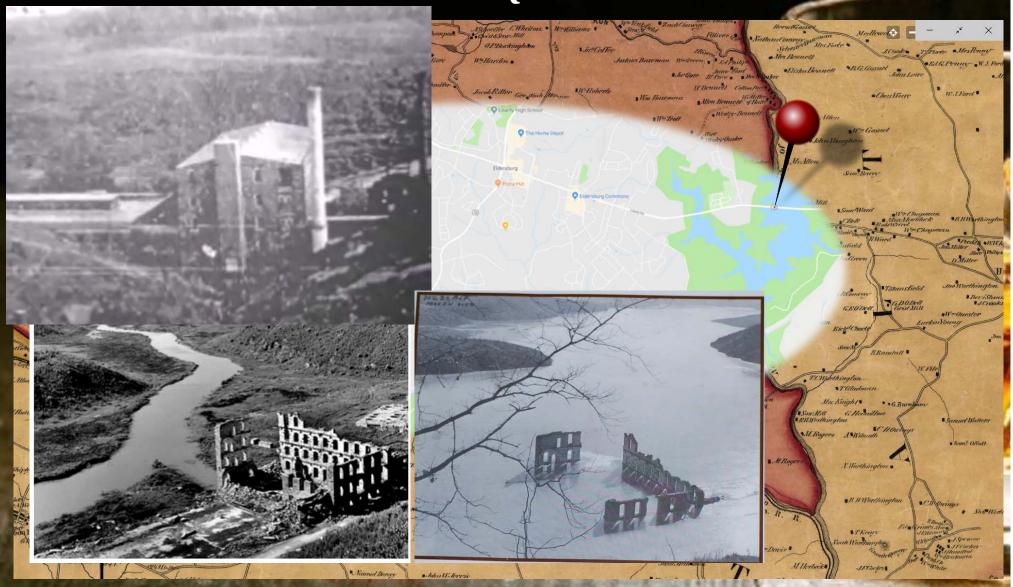
- Location Location Location
 - Being on Main Street in a Historic Town is Amazing
 - Learn the History of Your Building
 - Learn the History of Your Historic Town
 - Incorporate both into your tours

• To the Towns

- Locally Produced Beer, Wine and Spirits are a People Magnets
- 1/2 the people coming in say "I didn't know you were here"
- The other 1/2 say "I'd never heard of Sykesville before"
- Don't chase Alcohol away... actively hunt it down
 - Go to the Guild Meetings,,, meet the guys looking for guys in the start-up phases and see if you can woo them.

Answer to Win a T-Shirt and Questions

Oakland Mill Location



Growing Wine in Md.

Could the Mid-Atlantic Rival Bordeaux and Burgundy as a Great Winegrowing Region?

About Dodon

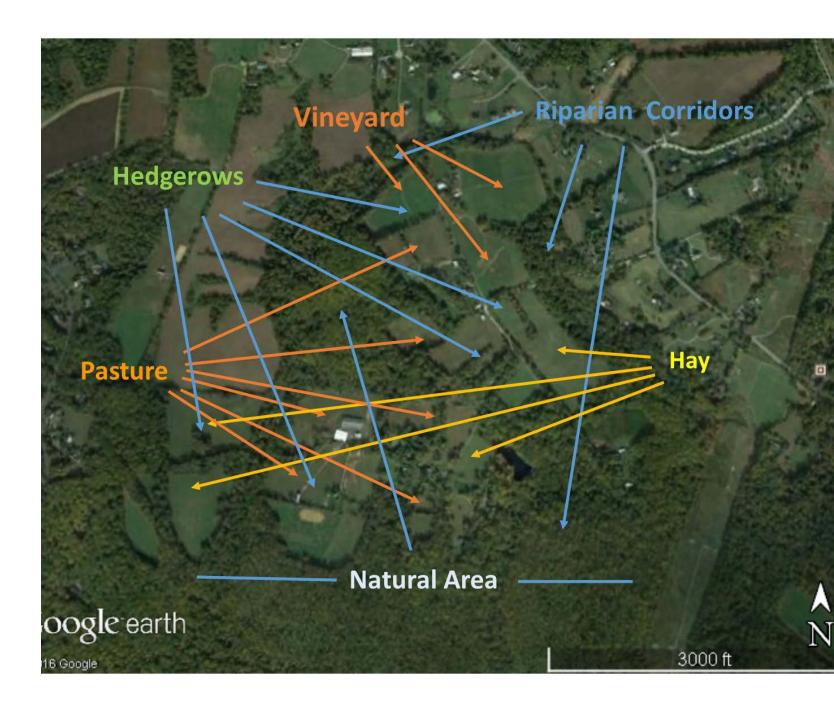
- 1668 Francis Stockett patent, named for French Convent
- 1725 Purchased by the Steuart family
- 1890 Donated to the Catholic Church
- 1926 Family repurchased farm
- 1960 Tobacco ends. Cattle and row crops begin.
- 1990 Equine Training center
- 1999 Agricultural preservation passed to 7 siblings
- 2007 First vines
- 2018 400 acres woodland, 120 pasture & hay, 25 vineyard, four homes with 10 acres of farmstead

"We are stewards of the land and guardians of its future"

Dodon is an Environmentally Diversified Farm

"That looks like the kind of farm I would like to own."

> Professor Claire Kremen MacArthur Fellow July 2016









Some advantages of a diversified farm



- 28,000 vines on 16 acres
- Six Varieties
- Seven Wines
- 2500 cases per year
- Seven FTEs
- World class consultants

Dodon Today

"You're very lucky that you are in such a climatically challenging place. If you are clever, this can be one of the great winegrowing regions of the world."

> Claude Bourguignon Consultant in Soil Science May 2015

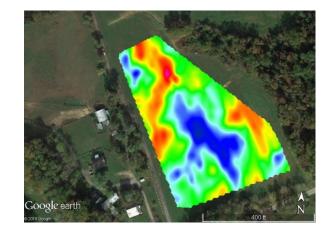


What did Claude mean?

- What is a "great wine growing region?"
 - Bordeaux/Napa large, elegant estates
 - Burgundy/Sonoma small, focused farms
 - Barolo revolutionary learning
 - Mid-Atlantic to be determined
- For Claude, "clever" means
 - Marginal ripening temperatures and excess water require us to be attentive to every detail, just to survive
 - These same conditions result in long, slow, balanced skin ripening that create balance, harmony, depth, longevity, and complexity
 - Focus on "living soils"







Understanding Dodon Soils

Clay

From Estuary Sediment



Sand, Shells, and Limestone

From Ocean Sediments



Diverse Rock and Gravel

Transported by Rivers from Ancient Mountains to the West



The result is a vineyard that takes advantage of the natural diversity of the property

e earth

Goo



Creating a Diverse Microbial Ecosystem in Soil

- Eliminating herbicides that reduce soil life by 85% in notill systems
- Gentle tillage controls weeds, adds oxygen, renews bacterial life, and reduces fungal pest populations
- Natural products, such as crabmeal, and diverse cover crops enhance desirable microbial populations
- Offseason grazing reduces weed pressure, and adds organic fertilizer and bacteria

"Half for nature, half for you"

Bob Cannard Green String Farm and Institute June 2016



How a diversified system works

- Planting 28,000 grape vines attracts pests that like to eat grapes and grape vines
- Without crops that attract and maintain predators and parasites, the pests will take over
- Providing diverse food sources attracts mantids, lacewings, lady bird beetles, etc., that will reduce insect pests
- These diverse food sources will also help create diverse microbiological activity in soil that will reduce microbial pests





Creating a Balanced Insect Ecosystem

- Border plantings increase parasitic wasps
- Diverse wildflower corridors allow them to travel deep into the vineyard
- Summer forbs (clover) increases biological control of leafhoppers and thrips by 25%
- Alternate row mowing further reduces them by 50% within two weeks



"Our conversation reminds me of dinner with my father when I was young."

> Tim Mondavi Continuum Estates April 2016

What did Tim mean?

- Many of our challenges now are similar to those faced by Napa Valley growers in the 1960s
 - Workforce training and development
 - Novel climate and pests to understand
 - Vineyard management crews
 - Equipment supply and maintenance
 - Competing land uses
- A critical mass of growers with accumulated knowledge and experience and who are willing to come together to share it
- A community that comes together to learn, to enjoy wine and food, and to get to know each other









Building a Wine Culture by Building Community

The Dodon Wine Club









Thank You

Community Manufacturing In an urban

